

## GOVERNMENT TELECOM SALES



### COMPANY OVERVIEW:

Dominion Voice and Data Inc. is a Virginia based, Sub Chapter S Corporation, established in 1999. DVD is a certified business reseller & service provider for Toshiba and Polycom (formerly SpectraLink Corporation) business communications systems.

We provide state-of-the-art communications systems, Vo IP, Digital and IP EndPoints, Net Phone Call Control from your PC, Network connection choices, Mobility Solutions, Video Communications and Collaboration, Integrated Voicemail, Media Application Servers, Browser Based Self Administration Tools, Feature Personalization, ACD, Network ACD, Reporting Capabilities, Desktop Productivity Tools, Call Recording and Monitoring as well as infrastructure voice and data cabling. Toshiba offers the Best Warranty in the business.

Customers work with us when there is no room for error in their essential communications systems. We have installed hundreds of systems into the life-safety environments of Emergency Rooms, Operating Rooms, and Assisted Living Communities all over the United States.

## Dominion Voice and Data, Inc.

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Richmond, VA 23237

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### COMPANY DESIGNATIONS

Cage: 4HM53

DUNS: 109318217

NAICS: 238210	517919
334210	518210
512220	532490
512290	541618
517110	541690
517210	541930
517911	811213

Set Aside: Small Business  
Woman Owned & Operated  
SWAM Certified

### Partial List of Past Performance:

Maxwell Air Force Base – Gunter Annex – Avaya upgrade and SpectraLink Wireless Telephones

Appomattox County Court House Complex

Hunter Holmes McGuire VA Medical Center

Sunrise Senior Living – 350+ locations

## Unique Selling Proposition

While there are over 2500 Toshiba dealers in the USA, Dominion Voice and Data is the only dealer who specializes in communications applications and installations where there is no room for error. Our area of specialty is interfacing life safety systems to our Toshiba and SpectraLink Wireless telephone with full scale event reporting. 24/7 Emergency tech support and 7 year equipment warranties available.

## Capabilities Statement

Toshiba Telephone Systems: TDM and VoIP, 2 -264 Trunks, 2-672 extensions

Toshiba Telephone System Networking Connections: IP, SIP Trunks, T1, PRI, Analog, Digital PSTN

Toshiba Voicemail: 2-64 ports

Toshiba Mobility: Cordless, Wireless, IP, Soft IP

Toshiba Video Calling & Collaboration

SpectraLink: Link 150, Link 3000 and NetLink 1-3000 extensions with OAI Gateways

Installations and Service anywhere in the USA

## Products:

### Telephone Systems

Telephone System – TDM

Telephone Systems – VoIP

Multi system networking

### Telephones/Endpoints

Digital telephones

Wired IP telephones

Wireless IP telephones

Soft IP telephones (laptop, tablet PC or PDA)

Cordless telephone

### Call Center

Automatic Call Distribution

Task Reports

Network ACD

### Voice Mail

Voice Mail Systems

Automated Attendant

Automated Speech Recognition

Text-to-Speech

Computer Telephony Integration & CRM

Unified Messaging

Interactive Voice Response

Call Record & Monitoring

### Video Calling & Collaboration

Video Calls

File Sharing

Collaboration

### Non-GSA Schedule Items

Headsets

Marketing-On-Hold Systems

Pull Cords

Wireless Pendants

Over Door Corridor Lights

### Special Needs Items

Extra Loud Ringers

Big Button Telephones

TDD/TTY Machines

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