



Steve Smith
CEO

Dominion Voice And Data Leverages the Power of the Cloud By Offering Customers Workspace as a Service

*Leading Unified Communications
Helps SMBs Take Advantage of
Emerging Technology*

Midlothian, VA – December 19, 2016 - Dominion Voice and Data an industry leader in unified communications, announced today the release of their newest technology deployment, which is their WaaS (Workspace-as-a-service) program that is being offered to the SMBs (small to mid-sized businesses). The program is designed to help businesses make the proverbial jump to the cloud. As the number of executives increase, so does the demand for more flexible and secure applications, hardware, software and virtualized components. WaaS takes this a step further, by taking office technology to new heights by running every component through a virtualized network, instead of requiring local device management. Dominion Voice and Data is very excited to announce this program and to share the value-adds with their existing client base.

In layman's terms, WaaS virtualizes every component on a desktop computer. So instead of having a physical component such as servers on-site, which can become obsolete, security-breached or malfunctioning, all components are run through the cloud. For end users, this means that every single component of an employee's workstation will be available to

them, regardless of where they're located or which device they happen to have with them. Everything resides in the cloud including all software, data, file sharing capabilities, Microsoft programs, and line of business software.

"We're so excited to offer our WaaS program to SMBs," stated Steve Smith, CEO at Dominion Voice and Data. "The majority of businesses will be transitioning the bulk of their IT infrastructure to the cloud and our WaaS solution enables them to do it in a secure manner without compromising their need for flexible access to all of their software tools and programs. Most businesspeople don't have access to all of their technology at any point in time and WaaS eliminates this problem forever. Furthermore, the complete virtualization of the IT network into the cloud bolsters security. For example, in a WaaS environment, employees can BYOD (Bring Your Own Device) onto the network without any hassle and if that employee leaves the company, their access to the cloud can simply be deactivated, drastically reducing the risk of data loss, systems-breach or malicious use. The case for WaaS is quite clear, because it increases employee flexibility and company security. Over time, these combine to drive productivity and boost the bottom line, which is the core reason for any technology to reach

popularity in the business community."

About Dominion Voice And Data

Dominion Voice and Data is Central Virginia's Leading Business Phone Systems, Data Network Solutions, and Cloud-Based Managed Services Company. Our mission is to:

- Increase our customer's profitability and productivity
- Provide a competitive advantage to your business by implementing customized technology solutions
- Offer unified solutions and deliver quality service with our professionally certified staff

At Dominion, we are your trusted technology adviser and reliable business partner so that we can design you a solution that fits your business model.

Dominion Voice and Data is committed to maintaining the confidentiality of information that belong to our customers, especially Protected Health Information. To that end, we adhere to the requirements of the HIPAA Privacy Rule and the HIPAA Security Rule. We comply with all Business Associate obligations under HIPAA/HITECH, enabling Dominion Voice and Data to provide the highest level of services to our customers involved in the healthcare professions..